

## Message Text

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PAGE 01 GEORGE 02805 311413Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 COME-00 SP-02 ICA-11 AID-05  
NSC-05 TRSE-00 SS-15 STR-07 OMB-01 CEA-01 PA-01  
AGRE-00 /071 W  
-----044269 010832Z /10

R 311351Z AUG 78  
FM AMEMBASSY GEORGETOWN  
TO SECSTATE WASHDC 7530  
INFO AMEMBASSY BRIDGETOWN  
USINT HAVANA  
AMEMBASSY KINGSTON  
AMEMBASSY PORT OF SPAIN

LIMITED OFFICIAL USE GEORGETOWN 2805

E.O. 11652: N/A  
TAGS: ETRD, CARICON, CU, GY  
SUBJECT: CUBAN TRADE MISSION VISITS GUYANA; MEETS WITH  
CARICOM SECRETARIAT

1. A FIVE MAN CUBAN TRADE MISSION ARRIVED IN GEORGETOWN AUGUST 23 FOR DISCUSSIONS WITH STATE CORPORATIONS CONCERNING BAUXITE, SUGAR AND TIMBER, ACCORDING TO LOCAL MEDIA. THE TEAM IS EXPECTED TO REMAIN ABOUT A WEEK. CUBA IS GUYANA'S PRINCIPAL SUPPLIER OF CEMENT, AND NEGOTIATIONS WERE EXPECTED TO CENTER UPON BILATERAL TRADE, PARTICULARLY IN INCREASING GUYANA'S EXPORTS TO CUBA.

2. TWO MEMBERS OF THE DELEGATION, ABDO SOTO, CUBAN TRADE COMMISSIONER TO CARICOM AND HORACIO REYES-LOVIO, CHIEF OF THE CARIBBEAN SECTION OF THE MINISTRY OF TRADE, ARRIVED ONE DAY EARLY AND MET WITH CARL DUNDAS, OFFICER-IN-CHARGE OF THE CARICOM SECRETARIAT, ON AUGUST 23 TO DISCUSS DEVELOPMENTS IN THE CARIBBEAN INTEGRATION MOVEMENT. A CARICOM PRESS RELEASE ANNOUNCED THAT ANOTHER TWO CUBAN EXPERTS WILL SOON VISIT  
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THE SECRETARIAT "TO EXCHANGE VIEWS...IN CERTAIN SPECIFIC AREAS OF THE INTEGRATION PROCESS."

3. OTHER MEMBERS OF THE TRADE MISSION ARE: PEDRO GRANIOLA OF THE CUBAN EXPORT DIVISION (SIC), AND TOMAS RODRIGUES AND JOSE ALBERTO OF THE CUBAN COMPANY "MA-PRINTERS."

4. COMMENT: GUYANA RAN BILATERAL TRADE DEFICITS IN 1976  
AND 1977 WITH ITS COUNCIL OF MUTUAL ECONOMIC ASSISTANCE  
(CMEA) TRADING PARTNERS, AND UNDOUBTEDLY HOPES THAT ITS  
POLITICAL STANCE GENERALLY FAVORING THE INTERNATIONAL POLICIES  
OF THE SOCIALIST COUNTRIES WILL ENCOURAGE A MORE FAVORABLE  
TRADING PATTERN. WHILE DISCUSSIONS OF SUGAR AND TIMBER ARE  
UNEXCEPTIONAL, IT IS DIFFICULT TO SUGGEST IN WHAT MANNER  
CUBA MIGHT MAKE A CONTRIBUTION TO THE GUYANESE BAUXITE TRADE.  
BURKE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, VISITS, SECRETARIAT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GEORGE02805  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Review Event:**  
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**Subject:** CUBAN TRADE MISSION VISITS GUYANA; MEETS WITH CARICOM SECRETARIAT  
**TAGS:** ETRD, OVIP, CU, GY, CARICOM, (SOTO, ABDO), (REYES-LOVIO, HORACIO)  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014